

# **Virginia Nutrient Management Certified Planner Directory**

**VA Nutrient Management Program  
Department of Conservation and Recreation  
203 Governor Street, Suite 206  
Richmond, VA 23219**

**(Rev. 10/06)**

## Table of Contents

Directory Introduction_____	1
Certified Nutrient Management Planners for Hire _____	2
VA Dept. of Conservation & Recreation Nutrient Management Specialists and Technicians Directory _____	15
Other Government Agencies_____	18
Index _____	19

## Directory Introduction

This directory contains a list of Virginia Certified Nutrient Management Planners and businesses employing certified planners. The planners listed in this directory have responded to our questionnaire indicating they wanted to be listed as active plan writers. This directory does **not** list all the planners that are certified in Virginia, only those indicating that they wished to be listed in this document.

If you are a farmer, and need a plan, contact the supplier(s) you deal with on a regular basis. Most suppliers have someone on their staff, who may not be listed in this directory, but will be more than willing to take care of any nutrient management planning needs you may have.

These Virginia Certified Nutrient Management Planners have met specific education and experience requirements, as well as having passed both parts of the Virginia Nutrient Management Examination. Meeting these requirements demonstrates a planner's knowledge and ability to competently write and help implement Nutrient Management Plans on farms in Virginia. The Department offers this directory for informational purposes only. Private certified planners are required to develop plans according to all Virginia Nutrient Management Training and Certification Regulations. However, we are not responsible for the way in which they conduct business.

Arrangements to have plans written, and discussion of fees for this service, should be made directly with the consultants or companies listed.

David Kindig administers the certification and training program. For more information about this program, contact him at (804) 371-8095 or e-mail: David.Kindig@dcr.virginia.gov.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>AET Consulting, Inc.</b> Rogers, Bill P. O. Box 299 Lititz, PA 17543-0299	(717) 475-3583 (anytime)	Any as needed.	
<b>Ag. Management Services, Inc.</b> Marshall, Alan L. P. O. Box 396 Louisa, VA 23093	(540) 967-3889 (day)	Piedmont, VA, Shenandoah Valley south to Rockbridge Co., Northern Neck, James River east through Charles City and James City, Hanover, New Kent	Soil scientist, soils mapping.
<b>Ag. Systems</b> Bodenstine, Paul W. 6158 Westhaven Drive Mechanicsville, VA 23111	(804) 730-0091 (8a - 5p M-F)	VA, MD, NC	Nutrient Management Planning.
<b>Agri-Waste Technology, Inc.</b> Safley, Lawson "Mac" P.E. (Jr.) 5400 Etta Burke Court Raleigh, NC 27606	(919) 859-0669 (8a - 5p)	Virginia	Nutrient Management Plans, Comprehensive Nutrient Management Plans, Record Keeping, Environmental Monitoring, Permit Compliance, and System Layout, and Design.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

<b>Name</b>	<b>Phone No. &amp; Hours</b>	<b>Area</b>	<b>Comments</b>
<b>Agri-Waste Technology, Inc.</b> Vaughan, Jeff, Ph. D., CPAg/SSC/CCA, L.S.S. 5400 Etta Burke Court Raleigh, NC 27606	(919) 859-0669 (8a – 5p)	Virginia	Nutrient Management Plans, Comprehensive Nutrient Management Plans, Record Keeping, Environmental Monitoring, Permit Compliance, and System Layout, and Design.
<b>Booher, Matt</b> 1147 Wetzel Road Woodstock, VA 22664	(540) 975-0498 (8a – 5p)	Northern Shenandoah Valley	Crop recommendations, fertilizer, pesticide application.
<b>Branch Residuals &amp; Soils</b> Branch, Bob 311 B South Westgate Drive Greensboro, NC 27407	(336) 510-0340 (8a – 5p)	South Central VA	
<b>Brann, Mark</b> 220 John Deere Road Callao, VA 22435	(804) 529-9539 (evenings)	Eastern VA	
<b>Chilton, Jonathan</b> 668 Ridgefield Farm Road Lancaster, VA 22503	(804) 436-4232	Northern Neck, Middle Peninsula, and Surrounding Area	

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Day, Michael</b> 7254 Wilson Circle Gloucester, VA 23061	(804) 693-7075	Essex, King William, King and Queen, James City County, New Kent, York, Charles City, Gloucester, Middlesex, Mathews/Middlesex and entire Northern Neck.	
<b>Draper Aden Associates</b> Sexton, Tim 8090 Villa Park Drive Richmond, VA 23228	(804) 237-1804 (6:30a - 3:00 p)	Virginia	NWP's for VPA permits, consent orders, state-owned properties, property transactions. Assist with compliance issues for existing nutrient plans. Certified Professional Soil Scientist.
<b>English, Lloyd</b> P. O. Box 532 Montross, VA 22520	(804) 761-2006 (6a - 6p)	Northern Neck (King George, Westmoreland, Richmond, Northumberland, and Lancaster Counties	Professional engineer and land surveyor providing nutrient management and conservation plans.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Environmental Agronomics</b> Jarrett, D. Lyle (III) 6540 Quantico Road P. O. Box 120 Quantico, MD 21856	(410) 749-8468 (office) 7:00a – 5:30p (757) 630-3520 (cell) (anytime)	VA Eastern Shore, Northern, Central, Eastern, Southeastern (Tidewater) Valley Regions. Statewide <u>except</u> Southwest VA	Waste Management to include Biosolids, Wastewater, Manures, Residual Solids (e.g. water treatment, industrial, etc.); NRCS Certified Technical Service Provider (TSP); soil sampling, tissue sampling, PSNT testing, fertility recommendations, plan writing.
<b>Environmental Services &amp; Cons.</b> Lynde, Stuart R. 101 Professional Park Drive, Suite 303 Blacksburg, VA 24060	(540) 552-0144 (9a-5p)	Statewide	ES&C is a certified Hubzone Small Business dealing with water quality, streams, wetlands, erosion & sediment control and other environmental issues.
<b>Enviro-Organic Technologies</b> Snader, Philip 2323 Marston Road P. O. Box 600 New Windsor, MD 21776	(410) 635-3179	Eastern Shore and Northern Virginia	Specialize in writing plans for DEQ VPA permits.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Field Works</b> Fulcher, James P. O. Box 1502 Amherst, VA 24521	(434) 277-9620	Amherst, Nelson, Albemarle, Greene, Louisa, Fluvanna, Campbell, Bedford, Appomattox, Madison and Orange Counties	
<b>Helena Chemical</b> Drewer, Leslie T. 11452 Davis Wharf Drive Belk Haven, VA 23306	(757) 710-2324	Eastern Shore of VA	
<b>Hopewell Agri-Services, LLC</b> Webster, Anne-Meredith 10915A Kemp Nursery Road Princess Anne, MD 21853	(410) 422-7068	Eastern Shore of VA, South of Rt. 66 and East of Rt. 81	PSNT, soil sampling, crop consulting, NMP Writing, GPS precision Ag services including grid samples, field mapping yield mapping, variable rate prescription applications, pasture and grazing management, manure transport, prescribed grazing plans.
<b>Houff's Feed &amp; Fert. Co., Inc.</b> Cline, Tim 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Primary areas are Rockingham and Augusta Counties. Also, surrounding areas of the Shenandoah Valley Region.	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.



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<b>Name</b>	<b>Phone No. &amp; Hours</b>	<b>Area</b>	<b>Comments</b>
<b>Houff's Feed &amp; Fert. Co., Inc.</b> Grove, Tim 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Rockingham and Augusta Counties	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.
<b>Houff's Feed &amp; Fert. Co., Inc.</b> Houff, Jeremy D. 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Rockingham and Augusta Counties	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.
<b>Houff's Feed &amp; Fert. Co., Inc.</b> Houff, Neil 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Mid and Western VA	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.
<b>Houff's Feed &amp; Fert. Co., Inc.</b> McAllister, Duane C. 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Primarily Rockingham, Augusta, and Rockbridge. Possibly, surrounding Shenandoah Valley area.	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

<b>Name</b>	<b>Phone No. &amp; Hours</b>	<b>Area</b>	<b>Comments</b>
<b>Houff's Feed &amp; Fert. Co., Inc.</b> Grove, Tim 97 Railside Drive Weyers Cave, VA 24486	(540) 234-9246 (Normal Business Hours)	Rockingham and Augusta Counties	Full service crop management company including nutrient management, soil sampling, fertilizer and crop protection, biosolids and GPS.
<b>Hudson Consulting</b> Hudson, Nathan 14617 Arvey Road Laurel, DE 19956	(302) 875-5276 (7:30a-5:00p)	Eastern Shore	GPS based crop management service. Certified as a CCA and TSP for NRCS; full service agronomic and wildlife company.
<b>Keen Consulting, Inc.</b> Keen, Todd 26229 Prettyman Road Georgetown, DE 19947	(302) 684-5270 (Weekdays 7a - 5p)	Accomack & Northampton Counties	Specializing in custom tailored nutrient recommendations for all row and vegetable crops along with turf and ornamentals.
<b>Kendall &amp; Associates</b> Kendall, Robert L. 2443 Powder Springs Road Marietta, GA 30064	(770) 439-8824 (8a - 5p)	All geographic locations.	27 years experience permitting land application systems for wastewater, biosolids, and animal waste.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Mattaponi, Resources, LLC</b> Dews, Alton (Al) L. (Jr.) 7300 Flannigan Mill Road Mechanicsville, VA 23111	(804) 779-0850 (804) 338-7438 (Cell)	All areas east of the Blue Ridge Mountains.	Certified and experienced over 8 years as a nutrient management planner. 20 years experience in crop protection and fertility management. Current knowledge of state and federal cost-share and incentive programs.
<b>Mid-Atlantic Ag Consulting</b> Baker, Rob 7503 Mountain Approach Road Adamstown, MD 21710	(301) 607-4381 (5p)	50 mile radius from Frederick, MD	Crop scouting, soil sampling, nutrient management, and equine pasture consulting service.
<b>Moody, Harrison</b> 10876 Zilles Road Blackstone, VA 23824	(804) 731-3103 (7a - 7p)	Richmond South, Southside VA	
<b>Moss, Teresa P.</b> P. O. Box 163 Kinsale, VA 22488	(804) 472-4722 (9a - 6:30p or leave message) <b>e-mail:</b> <a href="mailto:tpmjcm@sylvaninfo.net">tpmjcm@sylvaninfo.net</a>	Northern Neck, Middle Peninsula, Hanover and Caroline Counties.	
<b>Mundie, Scott</b> 335 Meadow Drive Tappahannock, VA 22436	(804) 443-1978 (before 7p)	Northern Neck and Middle Peninsula	

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

<b>Name</b>	<b>Phone No. &amp; Hours</b>	<b>Area</b>	<b>Comments</b>
<b>Nutri-Blend, Inc.</b> Crum, Timothy M. P. O. Box 38060 Richmond, VA 23231	(804) 222-7514	Virginia	Biosolids Plans, Poultry Operations, Dairy Operations, Cash Grain Operations, and Swine Operations.
<b>Oak Hill Farms</b> Dunn, Keith M. 21100 Peters Bridge Road Yale, VA 23897	(434) 246-8820 (after 6p)	Southside VA	Writes plans for Biosolids permits and farmers to participate in cost-share programs.
<b>Puryear, Marshall R.</b> 850 Overbey Road Nelson, VA 24580	(434) 374-4684 (anytime)	Central, Southside, and Eastern VA	
<b>RBB Sales &amp; Consulting, Inc.</b> Barksdale, Robert B. P. O. Box 527 Blue Ridge, VA 240064	(540) 977-4409 (Office) (540) 977-4409 (FAX) (540) 871-8873 (Mobile) <b>e-mail:</b> rbbsales@cs.com	All of VA <u>except</u> Tidewater and Northern VA	Urban nutrient management, golf courses, sports fields, campus, estates, parks, residential and commercial.
<b>Reynolds, Mark N.</b> 4721 Green Creek Road Schuyler, VA 22969	(434) 831-2688 (after 8p)	Central VA	
<b>Rittenhouse, James</b> 2706 Mussel Swamp Road Dunnsville, VA 22454	(804) 445-5830 (anytime)	East of 95	

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Sanderlin, Gavin</b> 3708 Sherwood Place Lynchburg, VA 24503	(540) 586-9195, ext. 112 (434) 384-6292 (evening)	Central VA	Full array of plan writing services, but specializing in organic production systems.
<b>Smith Ag.</b> Smith, Christy F. 3244 Jacobia Lane Cape Charles, VA 23310	(757) 678-6129 (8a-8p)	VA and Maryland	Experienced in writing nutrient management plans for agriculture, turf, biosolids, and wastewater. Offer an array of technical services including soil sampling and GIS. Smith Ag is an eVA vendor, certified Woman Business Enterprise, and certified HUBZone small business.
<b>Snoddy, Houston N.</b> 546 Liberty Hall Lane Burnt Chimney, VA 24184-4147	(540) 721-2073 (8a - 8p)	Central and Southwest VA	Soil consulting service.
<b>Summerfield Farm, Inc.</b> Harris, Keith 506 Mantua Road Heathsville, VA 22473	(804) 580-0107 mobile (anytime)	Northern Neck, Middle Peninsula, King William, King and Queen, Essex, and King George	Current grain and cattle farmer. Past water quality specialist and Soil & Water Conservation District Technician. VA Tech Graduate

**Virginia Department of Conservation and Recreation**  
**Certified Nutrient Management Planners for Hire**

<b>Name</b>	<b>Phone No. &amp; Hours</b>	<b>Area</b>	<b>Comments</b>
<b>Tellus Consulting</b> Thornton, Charles General Delivery 564 Rainbow Acres Lane Radiant, VA 22732	(434) 981-2885	Virginia	NMPs written for agricultural crops, turfgrass, and specialty crops (nursery); full-time soil fertility consultant; CCA; registered TSP w/USDA.
<b>Tidewater Agronomics, Inc.</b> Winslow, Stanley J. 307 Turnpike Road Belvidere, NC 27919	(252) 333-0212 (8a – 5p)	VA Beach, Chesapeake, Suffolk, Southampton, Isle of Wight, Surry, Sussex, Northampton, and Accomac Counties	Tidewater Agronomics, Inc. is a full service crop consulting firm based in Camden, NC. Our staff has over 15 years experience writing crop production plans, and nutrient management plans in VA and North Carolina. Annually, our company is hired by growers to develop soil fertility and crop production plans on 45-50,000 acres. We are TSP Certified in addition to holding nutrient management certifications in North Carolina and VA.
<b>Valley Fert. &amp; Chem. Co., Inc.</b> Sheets, Joedy P. O. Box 816 Mt, Jackson, VA 22847	(540) 477-3121 (7a – 5p M-F)	Page, Rockingham, Shenandoah, Warren, Clark, and Frederick Counties.	Vice-President of Valley Fertilizer and Chemical Co., Inc.; sell seeds, fertilizer, lime, custom application, and soil sample recommendations.

**Virginia Department of Conservation and Recreation**  
 Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Vaughan, G. Russell (Jr.)</b> 1308 Maple Springs Drive Axton, VA 24054	(276) 650-8430 (Home) (6a – 8a, 6p - 10p) (434) 250-8430 (cell) (6a – 10p)	Counties of Patrick, Franklin, Henry, Pittsylvania, Campbell, and Halifax Counties.	Born and raised on a crop farm in Southern Piedmont of VA. Hold an Ag degree with extensive courses in crop and livestock management. Retired from the Natural Resources Conservation Service with broad experience in crop, pasture, and hayland management planning. I am also well versed in the many conservation practice standards and specs offered by the NRCS and the SWCD.
<b>Williams, Tad</b> 821 Merlins Way Harrisonburg, VA 22801	(540) 574-7888 or (540) 433-2840	Shenandoah Valley, Central, and Northern VA.	
<b>Winters, Robert P.</b> 144 Alwoodley Williamsburg, VA 23188	(757) 564-1662 (evenings)	James City, York, Charles City, New Kent Counties. Others by request at Daily rates.	Specializing in urban nutrient management home lawns, industrial, golf courses, sports fields and common areas associated with housing complexes.

**Virginia Department of Conservation and Recreation**  
Certified Nutrient Management Planners for Hire

Name	Phone No. & Hours	Area	Comments
<b>Wright, Lloyd E.</b> 11307 Baritone Court Silver Spring, MD 20901	(301) 681-7764 (home) (301) 221-3423 (cell)	Northern Neck, Hanover, Caroline and Essex Counties.	



**Virginia Department of Conservation and Recreation**  
Nutrient Management Specialists and Technicians Directory

**Aleshire, Emily**

James Watershed Office  
101 N. 14<sup>th</sup> Street  
11<sup>th</sup> Floor, Monroe Bldg.  
Richmond, VA 23219

**E-Mail:** [Emily.Aleshire@dcr.virginia.gov](mailto:Emily.Aleshire@dcr.virginia.gov)

**Phone #:** (804) 225-3039

**FAX:** (804) 371-0771

**Cline, Jeff**

Shenandoah Watershed Office  
44 Sangers Lane, Suite 102  
Staunton, VA 24401-6712

**E-Mail:** [Jeff.Cline@dcr.virginia.gov](mailto:Jeff.Cline@dcr.virginia.gov)

**Phone #:** (540) 332-9241

**FAX:** (540) 332-8956

**Dalton, Harold O.**

Albemarle, Chowan and Coastal Watersheds  
1548-A Holland Road  
Suffolk, VA 23434

**E-Mail:** [Harry.Dalton@dcr.virginia.gov](mailto:Harry.Dalton@dcr.virginia.gov)

**Phone #:** (757) 925-2469

**FAX:** (757) 925-2388

**Fitzgerald, Richard L.**

Ag. Nutrient Management Manager  
Shenandoah Watershed Office  
44 Sangers Lane, Suite 102  
Staunton, VA 24401-6712

**E-Mail:** [Richard.Fitzgerald@dcr.virginia.gov](mailto:Richard.Fitzgerald@dcr.virginia.gov)

**Phone #:** (540) 332-9222

**FAX:** (540) 332-8956

**Gall, Dean A.**

New River Watershed Office  
P. O. Box 1506  
Dublin, VA 24084

**E-Mail:** [Dean.Gall@dcr.virginia.gov](mailto:Dean.Gall@dcr.virginia.gov)

**Phone #:** (540) 643-2592

**FAX:** (540) 643-2597

**Garner, Joe**

York/Rap. Watershed Office  
P. O. Box 1425  
Tappahannock, VA 22560

**E-Mail:** [Joseph.Garner@dcr.virginia.gov](mailto:Joseph.Garner@dcr.virginia.gov)

**Phone #:** (804) 443-8216

**FAX:** (804) 443-4534

**Virginia Department of Conservation and Recreation**  
Nutrient Management Specialists and Technicians Directory

**Griffin, Donald T.**  
Nutrient Management Technician  
Albemarle, Chowan and Coastal Watersheds  
1548-A Holland Road  
Suffolk, VA 23434  
**E-Mail:** [Troy.Griffin@dcr.virginia.gov](mailto:Troy.Griffin@dcr.virginia.gov)

**Phone #:** (757) 925-2470  
**FAX:** (757) 925-2388

**Joyner, Ed**  
Albemarle, Chowan and Coastal Watersheds  
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Suffolk, VA 23434  
**E-Mail:** [Edward.Joyner@dcr.virginia.gov](mailto:Edward.Joyner@dcr.virginia.gov)

**Phone #:** (757) 925-2468  
**FAX:** (757) 925-2388

**Kling, Carl**  
Upper Tennessee & Big Sandy Watersheds  
252 W. Main Street, Suite 3  
Abingdon, VA 24210  
**E-Mail:** [Carl.Kling@dcr.virginia.gov](mailto:Carl.Kling@dcr.virginia.gov)

**Phone #:** (276) 676-5418  
**FAX:** (276) 676-5527

**Marshall, James "Jay" (IV)**  
Potomac Watershed Office  
98 Alexandria Pike, Suite 33  
Warrenton, VA 20186-2849  
**E-Mail:** [Jay.Marshall@dcr.virginia.gov](mailto:Jay.Marshall@dcr.virginia.gov)

**Phone #:** (540) 351-1501  
**FAX:** (540) 347-6423

**Patterson, Crawford**  
Nutrient Management Specialist  
Shenandoah Watershed Office  
44 Sangers Lane, Suite 102  
Staunton, VA 24401  
**E-Mail:** [Crawford.Patterson@dcr.virginia.gov](mailto:Crawford.Patterson@dcr.virginia.gov)

**Phone #:** (540) 332-9224  
**FAX:** (540) 332-8956

**Shoemaker, Robert F.**  
Potomac Watershed Office  
98 Alexandria Pike, Suite 33  
Warrenton, VA 20186-2849  
**E-Mail:** [Robert.Shoemaker@dcr.virginia.gov](mailto:Robert.Shoemaker@dcr.virginia.gov)

**Phone #:** (540) 351-1570  
**FAX:** (540) 347-6423

**Virginia Department of Conservation and Recreation**  
Nutrient Management Specialists and Technicians Directory

**Waring, Robert**

Nutrient Management Specialist  
York/Rap. Watershed Office  
P. O. Box 1425  
Tappahannock, VA 22560

**E-Mail:** [Robert.Waring@dcr.virginia.gov](mailto:Robert.Waring@dcr.virginia.gov)

**Phone #:** (804) 443-3162

**FAX:** (804) 443-4534

**Williams, Cynthia U.**

Nutrient Management Technician  
Shenandoah Watershed Office  
44 Sangers Lane, Suite 102  
Staunton, VA 24401

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**Phone #:** (540) 332-9228

**FAX:** (540) 332-8956

**Other Government Agencies**  
Certified Nutrient Management Planners

**NRCS**

**Brooks, James E.**  
USDA, NRCS  
P. O. Box 9  
Chatham, VA 24531-0009

**Phone #:** (434) 432-0082

**SWCDs**

Flanagan, Roy D. (III)  
**VA Dare SWCD**  
P. O. Box 6097  
Virginia Beach, VA 23456

**Phone #:** (757) 385-4775

Norris, Kate  
**Prince William SWCD**  
13061 Fitzwater Drive  
Nokesville, VA 20181

**Phone #:** (703) 594-3261

**FAX #:** (703) 594-2998

# Index

Aleshire, Emily.....	16	Kendall, Robert L. ....	8
Baker, Rob.....	9	Kling, Carl.....	17
Barksdale, Robert B.....	10	Lynde, Stuart R. ....	5
Bodenstine, Paul W. ....	2	Marshall, Alan.....	2
Booher, Matt.....	3	Marshall, James "Jay" (I V).....	17
Branch, Bob.....	3	McAllister, Duane.....	7
Brann, Mark.....	3	Moody, Harrison.....	9
Brooks, James E.....	19	Moss, Teresa P.....	9
Chilton, Jonathan.....	3	Mundie, Scott.....	9
Cline, Jeff.....	16	Norris, Kate.....	19
Cline, Tim.....	6	Patterson, Crawford.....	17
Crum, Timothy M. ....	10	Puryear, Marshall R. ....	10
Dalton, Harold O. ....	16	Reynolds, Mark N.....	10
Day, Michael.....	4	Rittenhouse, James.....	10
Dews, Alton (AI).....	9	Rogers, Bill.....	2
Directory Introduction.....	1	Safley, Lawson "Mac" P.E. (Jr.) .....	2, 3
Drewer, Leslie T.....	6	Sanderlin, Gavin.....	11
Dunn, Keith M. ....	10	Sexton, Tim.....	4
English, Lloyd.....	4	Sheets, Joedy.....	13
Fitzgerald, Richard L. ....	16	Shoemaker, Robert F. ....	17
Flanagan, Roy D. (I I I).....	19	Smith, Christy F.....	11
Fulcher, James.....	6	Snader, Philip.....	5
Gall, Dean A. ....	16	Snoddy, Houston N.....	11
Garner, Joseph.....	16	Thornton, Charles.....	11
Griffin, Donald T.....	17	Vaughan, G. Russell (Jr.).....	14
Grove, Tim.....	7, 8	Vaughan, Jeff.....	3
Harris, Keith.....	11	Waring, Robert.....	17
Helena Chemical.....	6	Webster, Anne-Meredith.....	6
Houff, Jeremy.....	7	Williams, Cynthia U. ....	18
Houff, Neil.....	7	Williams, Tad.....	14
Hudson, Nathan.....	8	Winslow, Stanley J.....	13
Jarrett, D. Lyle (I I I).....	5	Winters, Robert P.....	14
Joyner, Ed.....	17	Wright, Lloyd E. ....	15
Keen, Todd.....	8		